

Delsea Termite and Pest Control
505 Route 46
Kenil, New Jersey 07847

February 24, 2004

Dear Gary,

This year, 2004, marks the 20 anniversary of when Delsea started to service our home. I remember because just after we moved into our new house, my wife discovered evidence of various types of "bug" activity. Having just moved in, my wife was devastated having to face that problem before we even unpacked. In fact, we didn't use our kitchen for the first month!

We were very lucky to have found you and Delsea. Being new to the area, we simply looked in the phone book for a local Pest Control company. From our first contact with Delsea, we have been more than just satisfied. You and your company's concern and attention to our needs was immediately effective. Your service personnel's professional manner and thorough workmanship eliminated the initial problem which enabled my wife and I to concentrate on turning our new house into a comfortable home for our family.

Over the past 20 years, your company has continued to service our home with the same professionalism and care that initially convinced us that Delsea would be the only Pest Control company we would ever need.

Although I probably should have written to you years ago to thank you for such a great service and commitment to my family's home, I feel that it is appropriate for me to express my feelings and deep gratification for your years of service to us on our "20 anniversary". When it comes to Pest Control, I am convinced that you and Delsea are the only company to contact, and rest assured that I share my feelings with all the people I talk to regarding Pest Control. In fact, if you ever have a perspective customer who would like to talk to someone regarding Delsea and the services you provide, I would be honored to share with them my experiences on your behalf.

Sincerely,

Ed Jung
Succasunna